



Suppliers and smartbuy®

What is smartbuy®

smartbuy® is a fully developed electronic procurement solution, managed by NSW Procurement | eBusiness Solutions within the NSW Department of Commerce, smartbuy® has been designed to assist government organisations to streamline their procurement processes and move from paper-based to electronic procurement, delivering savings.

The eBusiness Solutions team can assist organisations with their electronic procurement implementation strategies, from catalogue management, to electronic workflow design, financial delegations and purchasing through to invoice receipt and procurement reporting. smartbuy® provides a real time, electronic connection to suppliers, reducing cycle time and improving procurement from both sides.

Tap into our wealth of procurement knowledge, process re-engineering, IT infrastructure, training and support services for your organisations eProcurement implementation, leaving you time to concentrate on core business.

smartbuy® delivers a range of options designed to provide an easier approach for suppliers to engage smartbuy®. Organisations can engage in a single option under a solution, or can choose to engage multiple solutions as required.

smartbuy® Benefits for Suppliers

smartbuy® delivers a range of electronic procurement initiatives to suppliers of government organisations. The benefits of engaging smartbuy® to access the Government marketplace include:

- Delivering suppliers the advantage of a single entry point to all Government procurement,
- Providing low to zero cost entry to suppliers to the Government marketplace,
- Suppliers are able to provide comprehensive information about their products, targeted to a specific market audience,
- Delivering improved vendor/client relationships through catalogue content development and perceived versus actually buying activity,
- Delivering tools to enable suppliers to streamlining their administration and internal ordering processes and procedures leading to increased efficiencies,
- Eliminating time and distance barriers delivering the opportunity for both metropolitan and regional suppliers to equitable engage the Government marketplace,
- Providing the ability to update processes to an electronic delivery system,
- Delivering information accuracy of orders, straight into order system reducing errors and incorrect orders,
- Reducing administrative costs, leading to reduced cost of sale and lower cost per order processing,
- Facilitating standardisation of sales processes across multiple channels,
- Providing the ability to improve time to fulfil orders,
- Increased opportunities to liaise with government clients to better understand needs and improve customer service and satisfaction.





Who can supply on smartbuy®

smartbuy® services all Government organisation buyers. Suppliers eligible to trade via smartbuy® are those who service these buyers through either a preferred supplier with a Government organisation or a supplier on NSW Government Contract.

Agency Specific Suppliers

Government buyers (organisations) can nominate any supplier they currently purchase through, or have a Preferred Supplier Agreement with, to become electronically purchasable on smartbuy®. The eBusiness Solutions Client Services team will engage suppliers at the request of Government organisations and assist suppliers with the development, design, maintenance and publishing of their catalogue, delivering an electronically purchasable catalogue, specific to the requesting government organisations requirements.

Government Contract

To find out if you are a supplier on Government Contract, those currently contracted through the State Contracts Control Board (SCCB), or for more information on how to become a supplier through a SCCB arrangement visit www.stateprocurement.ogp.commerce.nsw.gov.au.

smartbuy® Solutions for Suppliers

The smartbuy® Suite of Solutions offers options and benefits for suppliers as well as buyers. There is a range of options on offer to assist suppliers in becoming electronically purchasable.

smartbuy® CONTENT offers suppliers the opportunity to make their products electronically purchasable through smartbuy® to a wide range of government organisations.

Suppliers, at the request of a Government organisation or, on Government contract, can list their catalogues electronically to Government clients through smartbuy® CONTENT. smartbuy® can assist suppliers with the development, design, maintenance and publishing of their online, electronically purchasable catalogues through smartbuy®.

smartbuy® CONNECT offers suppliers to opportunity to connect electronically to Government buyers on smartbuy®. There is a range of options available for suppliers to connect through including:

- Fax
- eMail
- eFax
- smartbuy® TRADE Integration
- Direct ERP Integration

smartbuy® CONNECT options offer suppliers a single connection point for buyers and suppliers to exchange electronic trading procurement documents.

Who can purchase through smartbuy®?

smartbuy® solutions are available to all NSW Government agencies; state-owned corporations; agencies of the Commonwealth, states and territories; Local Government bodies; public or private schools, colleges and universities and public hospitals, as well as community-based not-for-profit organisations and charities who are registered as an eligible buyer with State Procurement.

How to Register for smartbuy®?

Register today at: <http://www.smartbuy.nsw.gov.au/supplier-registration.html>

Or for further information, contact the NSW Procurement Client Support Centre: P: 1800 003 985

E: nswp_support@commerce.nsw.gov.au

